Price war over taxi apps

A price war has broken out across the world among taxi companies. There is increasing competition for passengers because of the different apps that can order taxis. Some taxi companies are cutting their fares by more than half to beat competitor companies. The world's biggest taxi-booking app is called Uber. It was founded in 2009 and now operates in over 200 cities across the globe. Many drivers of London's traditional black taxis are unhappy with taxi apps. They argue that drivers of app cabs are too inexperienced to drive taxis in London. Black cab drivers must pass a difficult test on their knowledge of London's streets to get their taxi-driving license. They have slashed some of their fares from \$45 to \$7.50.

The U.K. boss of Uber said the price war would benefit his company and result in higher profits, saying: "There's a lot of competition over the app makers and, to a certain degree, you need to think of things that you can do to stand out from the crowd." London black cab driver Anthony Street says business remains good despite the app companies. He said: "There are lots of technologies that are changing things for us, but it's up to drivers." One of New York's biggest taxi companies has called for Uber to have its license suspended. It says Uber is illegally using data collected from passengers. In Singapore, the government has just announced that it would start regulating taxi app companies.



Ex. 1 Find in the text words which mean:

- 1. konkurencja
- 2. opłata za przejazd
- 3. niedoświadczony
- 4. licencja
- 5. przynosić korzyści
- 6. zyski
- 7. dane

Ex. 2 Complete the phrases with words from the box:

competition / cut / get / license / order / pass / profits / war

- 1. price _____
- 2. increasing _____
- 3. taxi-driving _____
- 4. higher _____
- 5. to ______ a taxi
- 6. to ______ fares
- 7. to ______ a test
- 8. to ______a license

Ex. 3 Complete the phrases with missing particles:

across / from / in / out / over / to / up

- 1. a war has broken _____
- 2. it operates in _____ 200 cities _____ the globe
- 3. to slash fares _____ \$45 ____ \$7.50
- 4. to result _____ higher profits
- 5. _____a certain degree
- 6. to stand ______ the crowd
- 7. it's _____ drivers

I know English idioms:

In this lesson's text we read about the price war in taxi business. English people say that business is war and that's why the English language has a good number of idiomatic expressions related to the topic of war. Let's study a few of them:

•	to capture market share	zdobyć (dosł. schwytać) udział w rynku
•	to give up without a fight	poddać się bez walki
•	to join forces with somebody	połączyć siły
•	to reinforce your market position	wzmocnić pozycję rynkową

Phrasals, phrasals...

Let's study these sentences from out reading text:

- "A price war has broken out across the world among taxi companies."
- "(...) you need to think of things that you can do to stand out from the crowd."

The underlined fragments are new phrasal verbs. As we can guess from the context of the sentence the first one means "wybuchnąć", the second: "odstawać".

- > Can you think of other things than war that can break out?
- > Do you think that YOU stand out from the crowd in any way?

Grammar corner...

Which word completes correctly the sentence taken out from the reading text: "A price war has broken out across the world <u>among / between</u> taxi companies."? The first one, of course. What's the difference then when we say "among" or "between" both of which can be translated as "pomiędzy"? The rule is very simple: between refers to TWO things, while among to MANY of them. So the correct way of translating the words should be "pomiędzy" for "between" and "pośród" for "among". As simple as that! ③

GLOSSARY		
price war	wojna cenowa	
app(lication)	aplikacja	
to break out	wybuchnąć	
increasing	wzrastający	
competition	konkurencja	
to order	zamówić	
fare	opłata za przejazd	
half	połowa	
to beat	(po)bić	
booking	rezerwowanie	
to be founded	zostać założonym	
to operate	działać	
globe	glob, świat	
to argue	tu: twierdzić	
cab	taksówka (pot.)	
inexperienced	niedoświadczony	
to pass a test	zdać test	
knowledge	wiedza, znajomość	
license	licencja	
to slash	obniżyć (drastycznie)	
to benefit	przynosić korzyści	
to result in	skutkować	
profit	zysk	
to a certain degree	w pewnym stopniu	
to stand out	odstawać	
crowd	tłum	
to remain	pozostawać, nie zmieniać się	
despite	mimo	
to be up to (sb)	coś zależy od kogoś	
to suspend	zawiesić	
illegally	bezprawnie	
data	dane	
collected	zebrane	
government	rząd	
to announce	ogłosić	
to regulate	regulować, kontrolować	

ANSWER KEY:

Ex.1

- 1. competition
- 2. fare
- 3. inexperienced
- 4. license
- 5. to benefit
- 6. profits
- 7. data

Ex. 2

1. price war

- 2. increasing competition
- 3. taxi-driving license
- 4. higher profits
- 5. to order a taxi
- 6. to cut fares
- 7. to pass a test
- 8. to get a license

Ex. 3

- 1. a war has broken out
- 2. it operates in over 200 cities across the globe
- 3. to slash fares from \$45 to \$7.50
- 4. to result in higher profits
- 5. to a certain degree
- 6. to stand out from the crowd
- 7. it's up to drivers